



BRITISH COLUMBIA AMATEUR WINEMAKERS ASSOCIATION

Minutes General Meeting November 4, 2017

Gloria Dei Lutheran Church, 1110 Gladwin Drive, North Vancouver, BC , V7R 1A2 Canada
11:00 am estimated (when Vancouver Island members arrive)

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| 1. Welcome to Serve it Right Meeting and Call to Order | Mike Leeper |
| 2. Toast by Host Club - Vinovan | Bill Huva |
| 3. Approval of Agenda | Moved: Doug Markin Second: Kevin Bramhoff |
| 4. Approval of February 26, 2017 Minutes | Moved: Colin Nicholson
Second: Mike Lesperance |

Attendees:

Executive

President

Vice President

Secretary

Treasurer

Chief Steward - 2018 Provincial Competition

Past President

National Director

Director at Large

Director at Large

Guild Master

Appointed Positions:

Web Site

Archivist

Club

Belcarra Wine Makers

Chilliwack Zymurgy

Italvino Wine Club

Kamloops WineMaker's Assoc.

Langley Fermenters

Nanaimo Winemakers

Saanich Sommeliers

Sunshine Coast

VAWA

Vintners of Coquitlam

Vintners of North Van (Vinovan)

Number of Voting Members

Mike Leeper – Vinovan

John McMaster - VAWA

Sharon Bierd - Saanich Sommeliers

John Matkovich - Vinovan

Mike Leeper – Vinovan

Axel Kroitzsch – Langley – Absent

Doug Markin – Nanaimo Winemakers

Robert Martino

Jonathan Klink

Mary Homer – Absent

John McMaster- VAWA

Robin McNeil Saanich Sommeliers Absent

Representative

Voting Attendee

Robert Martino Doug Brain

Kevin Bramhoff Jonathan Klink

Absent

Absent

Absent

Doug Markin Cathy Markin

Colin Nicholson

Absent

Larry McIntyre

Mike Lesperance

Bill Huva

Presidents Report – Mike Leeper

Welcome to the Nov. 4th 2017 BCAWA Meeting. A special thanks to those Club Reps who travelled from Van Isle on a potentially snowy day.

BCAWA members were quite busy in September with the Zinfandel Seminar co-ordinated by Larry McIntyre and the first ever BCAWA grape crush. The seminar is the first one in quite some time mainly due to the fact that seminars are difficult to plan and need energetic volunteers. The Zinfandel will be judged at the 2019 Provincial competition. Both of these endeavors were planned to foster better relationships between Clubs.

We continue to work on better communications. A case in point is planning for Vinovan's Nov 18th Competition/Tasting/Dinner/Dance. The event has been posted on the BCAWA website since August, yet when talking to some BCAWA members they are surprised that the deadline for entries is very soon. At Vinovan's monthly meetings the Chief Steward reminds Club members about upcoming events and the need to support other clubs in their competitions. We also mention the wealth of excellent technical information on sites such as VAWA and Nanaimo.

Treasurer - John Matkovich

Financial Report appended to these minutes.

Provincial Chief Steward 2017- Mike Leeper

May 4 and 5, 2018 have been selected as the competition dates. Planning will begin next month after the Vinovan Competition. The location has been selected and it is Gloria Dei Church.

National Directors Report – Doug Markin

The Canadian Nationals will be held in August 2018 in Nova Scotia. BCAWA entries will need to be sent by August 1, 2018.

Regarding the 2017 AWC Competition, BCAWA had 66 entries selected and 63 were sent. There were 58 Medals (18 Gold, 34 Silver, 6 Bronze) ; 4 wines of Merit, and 1 faulted. Don Graham was Grand Champion Wine Maker with 5 Gold Medals. Results are posted on the AWC Web Site at <http://www.amateurwine.ca/index.php?page=competition-results>

BCAWA Members in attendance on Nov 4, 2017 toasted Don Graham and offered Congratulations on being selected Canadian Wine Maker of the Year.

Guild Master's Report – Mary Homer (absent but report submitted)

Please find the report at the end of these minutes. The Report was read into Minutes by Mike Leeper

Following the report, there was discussion on whether BCAWA could provide funding for the training course. Chilliwack representatives on behalf of members registered for the upcoming Wine Judges Certification Course, requested that BCAWA provide half of the tuition fees for new "judges in training" who successfully passed the Course.

Action Item:

Chilliwack representatives were advised that questions regarding reimbursement of Judges Training costs by BCAWA should be directed to the BC Guild of Wine Judges who can then approach BCAWA.

BCAWA Club Crush - Robert Martino

The Feedback has been good on the 2017 club crush. There were 15,000 pounds of grapes ordered and everyone seems to be satisfied which was a huge goal.

Clubs are advised that there was a \$50 deposit on each barrel. If that was not paid, please ensure the barrels are returned or provide payment to Rob.

Action Item:

On behalf of BCAWA, Mke Leeper toasted Rob for taking on the job and doing a good job.

An item under new business was the 2018 Club Crush. In preparation for the 2018 club crush, Rob has agreed to take on the role of "Grape Guy" again. He has asked Clubs to identify:

- Preference for Red or White Grapes,
- Preference for a specific type of grape, grapes that are more difficult to source or unusual. If clubs want to consider grapes of this nature, what type and where could the grapes be sourced.

BCAWA Club Crush Training Seminar – Larry McIntrye

The training seminar was well received, the speakers did a good job and their presentation information is posted on the BCAWA web site. Thanks to John Matkovich for arranging the location and lunch and to Bill Huva for picking up attendees from Nanaimo. If there is a seminar next year, a camera could be purchased for approximately \$50 so that the presentation could be broadcast using Skype or Facetime. Gold Medal wines were purchased and given to the presenters as a small token of appreciation.

Unfinished Business

Deferred Membership Dues for 2018

- a. With the BCAWA Financials at the current level, the Treasure made a motion at the AGM for consideration at the BCAWA General Meeting in October 2017, that no membership dues are collected from the member clubs for the 2017 – 2018 calendar year.

The motion is as follows:

"With the BCAWA Financials at the current level, I would like to make the motion for the consideration of the BCAWA General Meeting in October 2017, that no membership dues are collected from the member clubs for the 2017-2018 calendar year."

Action: This motion was circulated as part of the Agenda for the November 4, 2017 General Meeting at which time it would be voted on.

Motion: Moved by Larry McIntrye Seconded by Doug Markin

Vote: For: 6 Against 1. Motion Carried

Review BCAWA Classes in comparison to AWC Classes.

John McMaster prepared a document that compares the classes of the two organizations and circulated it to a few BCAWA members for comments. The results have been compiled and a final document has been prepared.

Action Item:

The summary document will be distributed to BCAWA Clubs and clubs are asked to review and provide feedback to John McMaster by 31-Jan-2018. Recommendations will be voted on and BCAWA Executive will action the changes in the BCAWA Class Description Manual.

If there are recommendations for AWC, a motion would be prepared for AWC to consider.

Review changes required to BCAWA under the new Societies Act

Societies Act - Proposed Bylaw Amendments Societies Act - These proposed amendments are intended to make the BCAWA bylaws consistent with the new Societies Act, which came into force at

the end of 2016. They update various provisions of our bylaws in accordance with the legislation. A copy of the proposed new bylaws will be posted on the BCAWA website.

Special Resolution #1: RESOLVED that effective on transition under the new Societies Act, the existing bylaws of the British Columbia Winemakers Association be repealed and the form of bylaws presented to the members at the annual general meeting be adopted as the bylaws of the British Columbia Winemakers Association.

Special Resolution #2: RESOLVED that the British Columbia Winemakers Association amend its constitution to become a member-funded society upon transition under the Societies Act.

Discussion:

The vote on the Special Resolution #1 will need to be deferred till the next meeting. VAWA is currently undertaking a comprehensive review of their bylaws – which are very similar to BCAWA's. Once this review is complete, BCAWA can complete their review (in a timely manner) and vote on changes required.

The vote on the Special Resolution #2 at this meeting.

Motion:

RESOLVED that the British Columbia Winemakers Association amend its constitution to become a member-funded society upon transition under the Societies Act.

Moved: John McMaster 2nd: Larry McIntrye. Vote: For: 7 Against: 0 Motion Carried

Liability Insurance for BCAWA Clubs

BCAWA will investigate Group Policy Insurance to cover competitions and club meetings.

Doug Markin reported that contact has been made with ProLink Insurance regarding General Liability Insurance for monthly meetings, socials after competitions, the annual competition, and annual events such as the Nanaimo annual picnic.

Action Item: Doug will send to Secretary BCAWA the details of this insurance and that will be forwarded to the clubs for feedback by Jan 31, 2018.

2017 Update of BCAWA Handbook and Competition Classes – Sharon Bierd

A draft has been circulated to John Matkovich and Rick Homer for review. The team will review the final changes and submit a final draft to the next General Meeting.

New Business

Potential for a new Okanagan BCAWA Club in 2018

There are a number of wine makers who belonged to BCAWA clubs living in the Okanagan and there may be interest in forming a new BCAWA club in the area of Kelowna to Osoyoos.

Action Item: Clubs are asked to send a list of wine makers/individuals they know in the Okanagan who might be interested in forming a BCAWA chapter. BCAWA Executive will reach out to these folks to see if there is interest in forming a club. This information is asked for by December 15, 2017.

Wine Maker Magazine

Wine Maker Magazine has approached BCAWA to see if there is interest in allowing Wine Maker Magazine to place a side bar ad on the BCAWA Web Site. The Wine Maker Magazine will pay BCAWA \$14 for each new Wine Maker Magazine subscription obtained due to the ad.

Action Item: John McMaster will contact Wine Maker Magazine for more information and report back.

Director at Large

There is a change in the Director at Large. Kevin resigned. Jonathan Klinck was nominated to replace him.

Action Item: An Election was held for a Director at Large. Jonathan Klinck was elected unanimously.

Next Meeting:

Date: February 25, 2018

Location: Chilliwack – address to be confirmed.

Adjournment

British Columbia Amateur Winemakers Association
Treasurers Report November 4, 2017

Cash Balance as at May 1, 2017	\$ 12,475.00
Inventory May 1, 2017	\$ 1,670.00
Total Cash/Inventory May 1, 2017	\$ 14,145.00

Budget Forcast 2017/18 Fiscal Year

Forcasted Revenues 2017/18	Budget	Actual	Balance
<u>Returned Funds</u>			
Competition Medals 2017	\$ 612.50	\$ 612.50	\$ -
Total Returned Funds	\$ 612.50	\$ 612.50	\$ -
<u>General Revenue</u>			
Club dues	\$ -		\$ -
Competition Share 2017	\$ -		\$ -
Miscellaneous	\$ 5.00	\$ 0.51	\$ 4.49
Total General Revenue 2017/18	\$ 5.00	\$ 0.51	\$ 4.49
<u>Total Operating Revenues</u>	\$ 617.50	\$ 613.01	-\$ 4.49

Forcasted Expenses 2017/18

	Expense		Balance
Ferry/Travel	\$ 200.00		\$ 200.00
Secretarial	\$ 100.00		\$ 100.00
Web Site Maintenance	\$ 353.33	\$ 353.33	\$ -
Meeting Rentals	\$ 600.00		\$ 600.00
Teleconferencing	\$ 400.00		\$ 400.00
Filing Fees (2018)	\$ 25.00	\$ 25.00	\$ -
AWC Entries	\$ -		\$ -
Club Education program allocation	\$ 1,000.00	\$ 1,042.07	-\$ 42.07
Miscellaneous	\$ 100.00	\$ 80.00	\$ 20.00
<u>Total Operating Expenses</u>	\$ 2,778.33	\$ 1,500.40	\$ 1,277.93

Budgeted Operating Revenue 2017/18	-\$ 2,160.83	-\$ 887.39
Cash Available May 1, 2018	\$12,475.00	
Budgeted Cash Balance Apr 30, 2018	\$10,314.17	
Actual Cash Balance November 4, 2017		\$ 1,587.61

Guild Master's Report – November 4, 2017

Hello Members of the BC Guild of Wine Judges,

The purpose of this e-mail communication is to provide you with an update. Following our AGM of June 10, the members of your Guild Executive met (by audio/video conferencing) on June 28 and have since focused their energies on several projects, information of which is provided below.

MONTHLY TASTINGS:

As your newly-elected Guild Master I have collaborated with Bill Wyngaards, our Statistician, to put together this year's tasting schedule. We have taken into consideration several classes / varietals that have not been the subject of a monthly tasting for some time. Re-introducing them to our roster should be of assistance to a number of our trainees / judges in becoming certified in additional classes. Thank you, Bill, for your assistance.

I have also collaborated with Rick Homer, the Guild's appointed Educator, to assemble a schedule of "mini education sessions" to take place at each monthly tasting. This resulted from trainees indicating their desire for more education at the monthly sessions. These mini education sessions were specifically selected to support the monthly tasting. Thank you, Rick, for your suggestions.

I have also been in touch with the 3 Chapter Stewards and as a result of their efforts we now have a full roster of presenters for the monthly tastings throughout the year. The process of preparing monthly tasting notes and making the wine selections for our monthly wine tastings is an important component to the continuing education of our trainees and newly-certified judges. This year's schedule of monthly wine tastings and mini education sessions is attached for your information.

My thanks to the 3 Chapter Stewards: James Waring in Nanaimo, Sam Hauck on the Mainland, and Colin Nicholson in Victoria. As well, my thanks to those members that volunteered to prepare presentations and/or mentor those preparing presentations (see attached schedule for details of participants).

WEBSITE:

Sam Hauck has been working on developing our new Guild website. He assures me that it will be ready for launching in the very near future. This website is important for both Guild members and members of the general public who may wish to learn more about us. We are all in agreement on the importance of making a good impression the first time! A professional looking website will help us to achieve this.

Thank you, Sam, for your efforts.

WINE JUDGE CERTIFICATION COURSE:

Although we have offered wine judging courses in the past, it has become clear to us that we need to accelerate the process even further. With this goal in mind, Rick Homer has spent hundreds of hours in developing a new Wine Judge Certification course. This course consists of 8 sessions consisting of 4 Saturdays and 4 Sundays [one Saturday and one Sunday back to back per month]. At the end of the 4 weekends, providing the participants have passed their exams, they will become certified as wine judges (with no particular wine classifications attached to their certification). They would then be required to attend monthly tastings with a view to assembling a portfolio of wine classes in which they would be qualified.

Rick Homer will offer the course on Vancouver Island to accommodate trainees from Victoria and Nanaimo (hopefully securing a venue halfway between these two cities). Axel Kroitzsch will offer the course on the Lower Mainland (hopefully securing a venue convenient to all participants from the Mainland).

The tentative dates for the Wine Judge Certification course are: January 6 and 7 (Saturday and Sunday), January 27 and 28 (Saturday and Sunday), February 17 and 18 (Saturday and Sunday) and March 10 and 11 (Saturday and Sunday).

A good deal of consideration has gone into selecting these tentative dates, intentionally keeping certain weekends free so that judges/trainees can participate in scheduled BCAWA Club Competitions during this time period (Saanich Sommeliers, Chilliwack Zymurgy, and Nanaimo Winemakers).

The cost of this course will be \$300 per person (which covers the cost of course materials and all wines to be tasted during the 8 sessions, for a total of 16 tastings). Rick Homer will be sending out more information shortly, which will include a course outline.

Thank you, Rick, for donating hundreds of hours in creating this new course. Also, thank you to Rick Homer and Axel Kroitzsch, both of whom are Master Wine Judges, for agreeing to donate their time to teach this new course.

GROWTH IN THE BC GUILD OF WINE JUDGES:

At the BCAWA AGM in May 2017, members from the Chilliwack Wine Club were in attendance to express their frustration in securing wine judges at their annual competition in February 2017. This unfortunate situation arose as a result of "double booking" competition dates. BCAWA is collaborating with its member wine clubs to avoid this from happening in the future.

Since becoming your new Guild Master I have been in touch with several members of the Chilliwack Zymurgy wine club: Sergio Civitrese, Kevin Bramhoff, and Rino Genzale. Working in tandem with these individuals, I (as Guild Master) and Rick Homer (as Guild Educator) were able to travel to Chilliwack to meet with members of their wine club. During this visit we discussed the possibility of their wine club members becoming trainees with the BC Guild of Wine Judges in the hopes of becoming certified as wine judges.

Following an information session on the workings of the BC Guild of Wine Judges, the level of commitment required to become a judge, and the level of support they would need from the Guild, we participated in an actual tasting with the group. By the end of the evening we believe they had a good understanding of how the Guild works and what is required in a monthly tasting session. It is hopeful that they will join the BC Guild of Wine Judges, participate in the new course offered, and become certified as wine judges. This has the potential of resulting in a fourth Chapter being comprised in Chilliwack, providing they have a sufficient number of participants to support a Chapter. Of course, they will continue to need our support at the time of their annual competitions . . . and we expect to continue to provide them with support as has been tradition in the past.

My thanks to the members of the Chilliwack Zymurgy wine club for their keen interest and to Sergio, Kevin, and Rino for being such great hosts during our visit.

COMMERCIAL WINE COMPETITION:

Our Past Guild Master, Dave Ewen, has been working on a project for some time now regarding our participation in a commercial wine competition; in particular, for those commercial producers of fruit wines (other than grape). Dave pointed out that this would be a good entry point for the BC Guild of Wine Judges, as the fruit wine industry is not able to fully compete in most commercial wine competitions, given that most commercial competitions are driven towards grape wines.

Dave has been working with commercial fruit wine producers for some time, on this project, but specific details have not yet been established. It is Dave's plan to meet in November with a group of fruit wine producers.

Following this meeting, Dave expects to be in a better position to provide the Guild Executive members with more detailed information (i.e. the number of wineries involved, the number of wine classes involved, the maximum number of entries by each producer, the anticipated number of wine entries). Once we have more information available, the Guild Executive members will be able to look at the logistics involved in hosting such a commercial wine competition. We will keep you updated.

Thank you, Dave, for all your efforts on this special project.

FUTURE COMMUNICATIONS:

As you can see, we have been busy! It is my intention to keep you apprised, from time to time, of what is happening at the Executive level. It is important to remember that your local Chapter is a branch of the BC Guild of Wine Judges and that you are also a member of the BC Guild of Wine Judges. As such, from time to time, you will be called upon to donate your time and energy (in some way) for the benefit of the Guild and its members. You may be asked to judge at competitions or prepare a presentation or mentor a trainee or help to support a program. Working together, we can achieve success!